

## Message Text

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ACTION EA-09

INFO OCT-01 ISO-00 EB-08 /018 W  
-----170447Z 072571 /12

R 170307Z FEB 77  
FM AMEMBASSY BANGKOK  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 9333

UNCLAS BANGKOK 3705

E.O. 11652: N/A  
TAGS: BEXP, TH  
SUBJ: WTDR/FTI

REF : USDOC 670

1. THAILAND
2. CNTRY CODE: 549
3. SER.NO:0047200
4. SAKOL PHAN CO., LTD.
- 4A. CODE: K
5. 294/9-11 PHYATHAI ROAD
6. BANGKOK, THAILAND
7. ESTABL: 1960
8. EMPL: 130
9. SIZE: (20-X) MEDIUM
10. REPUTATION: (22-X) GOOD
11. SELLS ITS PRODUCTS IN THE FOLLOWING FOREIGN AREAS LISTED  
IN ORDER OF IMPORTANCE: LOCAL AND ABROAD
12. RPT. DATE:02/77
- 13A. 358200/13. IMP.AGT. OF COMMERCIAL LAUNDRY MACHINERY
- 13B. 357600/13. IMP.AGT. OF WEIGHING MACHINERY
- 13C. 342100/13. IMP.AGT. OF KITCHEN EQUIPMENT
- 13D. 355100/13. IMP.AGT. OF FOOD AND DRINK MACHINERY
- 13E. 357000/13. IMP.AGT.OF OFFICE MACHINERY AND DRAFTER'S EQUIPMENT
- 13F. 355500/13. IMP.AGT.OF PRINTING MACHINERY

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- 13G. 386100/13. IMP.AGT. OF GRAPHIC ARTS PRODUCTS
- 13H. 386100/13. IMP.AGT.OF MICROFILM EQUIPMENT AND SUPPLIES
- 13I. 386100/034. MFR.DIST.EXP. OF DIAZO PRINTING PAPER
- 14 CONTACT: SOMSONG SRISERMWONGSE TITLE: MANAGING DIRECTOR
15. CABLE: SAKOLPHAN
16. TELEX: NA
17. TEL:2811722, 2811461 AND WIQQWIP

18. FINANCIAL REFS: BANGKOK BANK LTD., 9 SUAPA ROAD, BANGKOK  
19. TRADE REFS: BELL & HOWELL CO., 7100 MCCORMICK ROAD, CHICAGO  
II; GENERAL BINDING CORP., 1103 SKOKIE HIGHWAY,  
NORTHBROOK, ILL. 60062; BERKEL INC., 1 BERKEL DRIVE, LA PORTE,  
INDIANA; PELLERIN MILNOR CORP., P.O. BOX 398, KENNER, LOUISIANA.  
20. AGENCY REP: BERKEL INC., 1 BERKEL DRIVE, LA PORTE, INDIANA,  
WEIGHING EQUIPMENT; BJERKLUND, CARL, SALES INC., 15 CARLINGVIEW  
DR., REXCALE, ONT., CANADA, ANALYTICAL BALANCES; PELLERIN MILNOR  
CORP., P.O. BOX 398, KENNER, LOUISIANA, WASHER-  
EXTRACTORS; HOYT CORP., P.O. BOX 248, ROGERS, ARK., LAUNDRY  
WASHER-EXTRACTORS AND DRYERS; GENERAL BINDING CORP.,  
1103 SKOKIE HIGHWAY, NORTHBROOK, ILLINOIS 60062; OHAUS SCALE CORP.,  
35 HANOVER ROAD, FLORHAM PARK, N.J., PRECISION BALANCES AND WEIGHTS  
FOR SCIENCE AND INDUSTRY.

21. SUBJECT FIRM WAS ESTABLISHED IN 1960 WITH AN AUTHORIZED  
CAPITAL OF \$600,000. IT ACTS AS IMPORTER AND DEALER OF  
COMMERCIAL LAUNDRY MACHINERY, WEIGHING MACHINERY, KITCHEN  
EQUIPMENT, FOOD & DRINK MACHINERY, OFFICE MACHINERY,  
DRAFTER'S EQUIPMENT, PRINTING MACHINERY, GRAPHIC ARTS  
PRODUCTS AND MICROFILM EQUIPMENT AND SUPPLIES. 40 PERCENT  
OF ITS IMPORTS ARE FROM USA, 40 PERCENT FROM NETHERLANDS  
AND 20 PERCENT FROM JAPAN AND OTHER COUNTRIES. SUBJECT FIRM  
ALSO MANUFACTURES DIAZO PRINTING PAPER FOR EXPORT TO HONG  
KONG AND SINGAPORE. ITS MODERN DIAZO PRINTING PAPER MILL IS  
LOCATED IN SAMUTPRAKARN, ABOUT 30 KILOMETERS FROM BANGKOK.  
WITH A STAFF OF 130 INCLUDING 20 SALESMEN, SUBJECT FIRM'S  
SALES VOLUME IN 1975 WAS REPORTED TO BE \$3,000,000. SUBJECT  
FIRM IS MEMBER OF SEVERAL THAI AND FOREIGN TRADE ASSOCIATIONS  
INCLUDING THE NATIONAL MICROFILM ASSOCIATION OF USA AND  
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INTERNATIONAL ASSOCIATION OF ICE CREAM MANUFACTURERS OF USA.  
SUBJECT FIRM ENJOYS A GOOD REPUTATION WITHIN THE THAI BANKING  
AND BUSINESS CIRCLES. LOCAL BANK REPORTS FAVORABLY ON  
SUBJECT FIRM STATING CREDIT FACILITIES HAVE BEEN GRANTED  
WITH SATISFACTORY RESULTS. SUBJECT FIRM IS CONSIDERED TO BE  
A GOOD TRADE CONTACT FOR U.S. SUPPLIERS.

22. PREPARED BY: SATHIT/SOMSAK APPROVED BY: JAMES H. SAVERY  
AT: AMEMBASSY BANGKOK WHITEHOUSE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 17-Feb-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977BANGKO03705  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770056-0284  
**Format:** TEL  
**From:** BANGKOK  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770234/aaaabdle.tel  
**Line Count:** 105  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 92d6a1c5-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 19-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3301499  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WTDR/FTI  
**TAGS:** BEXP, TH  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/92d6a1c5-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
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